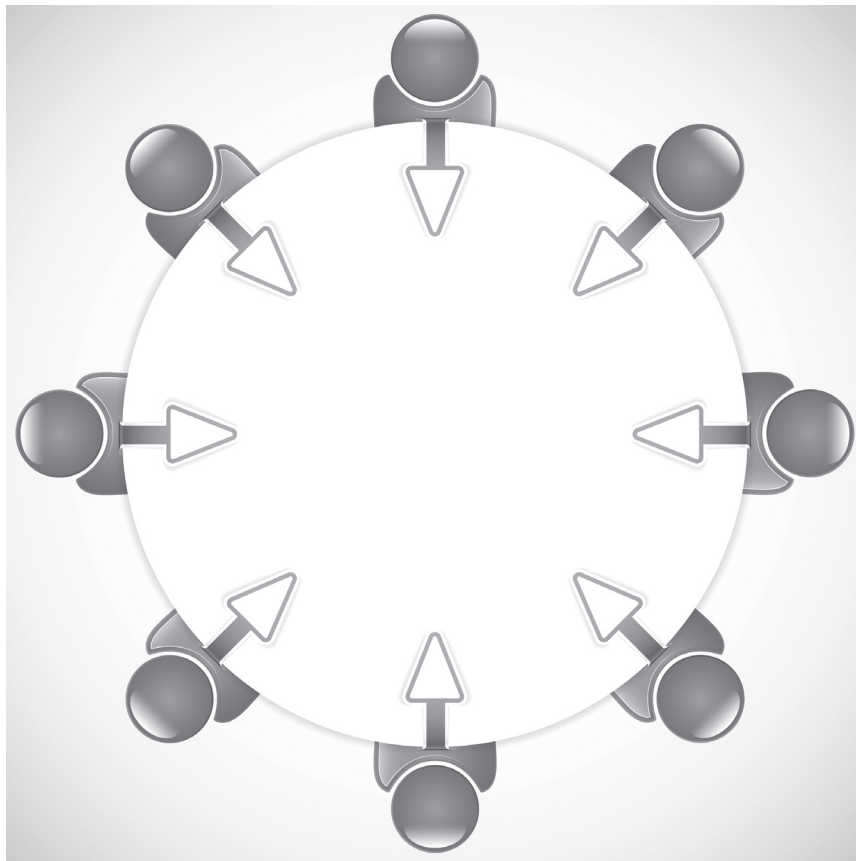


3 As To Creating a Mindset for This New Business Landscape

No matter what your business is, the shift in the business landscape is going to demand you rethink what your business needs to look like now.



Personal Study Guide

Written by Richard Flint, CSP



*One minute is all it takes to start improving your life.
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Just one minute...

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MindJogger:

No matter what your business is, the shift in the business landscape is going to demand you rethink what your business needs to look like now.

The Change In The Business Landscape Has Left Many:

- C challenged by the new business terrain
- H having a higher level of stress
- A addressing what they've never had to address before
- N not knowing exactly what it all means
- G getting their self emotionally prepared for the unknown
- E examining through the eyes of uncertainty



MindJogger:

When a routine is interrupted without your permission, it will leave you feeling out of sync and feeling uncomfortable with decision making.

NOTES

When “What Was” Is No Longer “What Is,” You Can Find Yourself:

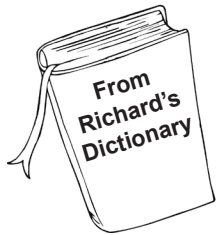
- F facing “what is now” with a sense of unpreparedness
- I Internally fearful
- N not being sure what the right next step is
- D doubting each decision

Preparing Yourself To Get Back In Focus Requires:

- P pace you can manage
- R responding, not reacting to “what is now”
- E expectations re-examined
- P pausing to really think through each decisions
- A a lot of patience
- R responding calm intensity
- E encouragement



From Richard’s Dictionary • Terms We Must Understand

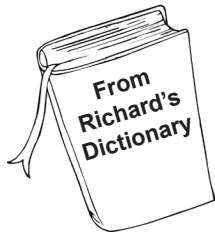


Life:
Days of decision making.

NOTES

Blank lined area for taking notes.

From Richard's Dictionary • Terms We Must Understand



In-sync:

Your mind and emotions in agreement to the path you should take.

Out of Sync:

Your mind and emotions battling over which path you should take.

Confusion:

The internal war that leaves you feeling paralyzed as to what to do.

Landscape:

The picture you are painting with your behavior.

Personal Confidence:

The internal strength that says, "I Can, I Will!"

Routine:

A path you walk where you feel safe, secure and in control.

Decision:

The choice you will make based on which foundation of life you are standing on.

NOTES



MindJogger:

One of the most exhausting requirements in growth is getting yourself back where you can stop looking backwards to “what was” and looking forward to “what has to be done.”



MindJogger:

When the unknown, the uncontrollable, and the unexpected all come together at one time in your life, it is emotionally overwhelming, mentally exhausting, and physically draining.

When These 3 Hit Your Life At Once, It Can Leave You:

- L lost in a sea of doubt and worry
- I inwardly being driven by uncertainty
- F facing today and tomorrow with fear
- E empty



MindJogger:

Putting any life altering situation back together means examining the foundation of life you are standing on.

NOTES

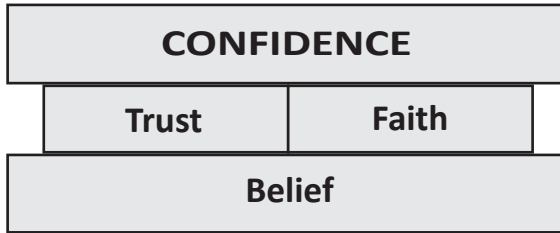


MindJogger:

The foundation of life you choose creates the path you will choose to walk!

Learning the Two Foundations of Life

Foundation #1



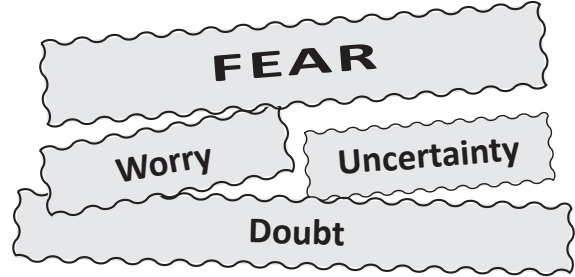
The Support Beams:

Belief gives you calmness.

Trust gives you clarity.

Faith gives you positive action.

Foundation #2



The Weakening of the Beams:

Doubt gives you skepticism.

Worry gives you anxiety.

Unknown gives you procrastination.



MindJogger:

The decisions you make will create the mindset you use to handle whatever the change in the landscape brings to you.

NOTES

A A A

Mastering The 3 A’s That Must Become Your Mindset for Preparing For The New Business Landscape

Reality:

As much as you might want things to remain the same, they will not. On the surface they may appear to be like they were, but underneath the landscape is reshaping itself, and you MUST understand and make the right decisions.



NOTES

Learning The 3 A's To Mastering The New Business Landscape



ADAPTING

This must be the beginning point. You must stop, reframe your thinking, not let fear control your decision making, do your research, and be willing to walk forward armed with the commitment to make change the pathway to improvement.

This Means:

- M making sure this is still the journey you want to make
- E examining everything through the eyes of improving
- A a sense of what needs to stay and what needs to go
- N not allowing doubt to control decisions
- S staying focused on the “now”

This Requires:

- N not defining today through staring at yesterday
- E everything must be rethought
- W willing to embrace change

NOTES

Learning The 3 A's To Mastering The New Business Landscape



ADJUSTING

Once you have made the decisions about what and how you are going to adapt, now you must put a plan in place where you make the adjustments to the environment. The adapting is the thought process; the adjustment is the action plan.

This Means:

- M making sure each decision is tied to new purpose
- E each step is researched and understood
- A a sense of order must be in place
- N not allowing yesterday to control today
- S seeing each step as a point of strengthening

This Requires:

- N new pathway must be prepared
- E everyone must be on the same page
- W waiting until tomorrow not an option

NOTES

Learning The 3 A's To Mastering The New Business Landscape



ALIGNING

Once the adapting is clear, the adjustments are understood, now it is time to implement the new path into the new landscape. Where adapting is the rethinking and adjusting is the action plan, alignment is making sure the new landscape and the new plan are in sync. If they are not, the result will be a bigger situation to clean up.

This Means:

- M making decisions that clear the new path
- E excuses for sameness not allowed
- A all involved must share a common agenda
- N “now” not yesterday is the guiding force
- S sound foundation belief, trust, and faith

This Requires:

- N new purpose and agenda must be created
- E energy refocused
- W working with the right foundation

NOTES

MindJogger



This is no time to be guessing! Each decision you make must be about where you need to adapt, what adjustments will the adapting create, and making sure that what you are implementing is in alignment with what the new landscape is requiring.

NOTES

Event Schedule

**To register for these upcoming events, go to:
www.RichardFlint.com**

Open Discussion Q&A Sessions:

Every Friday Morning

10:00 AM ET

60 minutes

Zoom Platform

Register at www.RichardFlint.com

Live Webinar:

Free Monthly Webinars

60 minutes

Zoom Platform

Register at www.RichardFlint.com

Small Group Retreat:

Decluttering Your Clutter

October 1-4, 2020

PGA National Resort & Spa

Palm Beach Gardens, Florida

Register at www.RichardFlint.com

StarMaker Conference:

Because I Can!

July 9-11, 2021

PGA National Resort & Spa

Palm Beach Gardens, Florida

Register at www.RichardFlint.com



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